Financial Statements for the year ended June 30, 2023

(with summarized comparative information for 2022)



Certified Public Accountants

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Independent Auditor's Report

To the Board of Directors of Prospect Park Alliance, Inc.

Opinion

We have audited the accompanying financial statements of Prospect Park Alliance, Inc. (the "Alliance") which comprise the statement of financial position as of June 30, 2023 and the related statements of activities, functional expenses and cash flows for the year then ended and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Alliance as of June 30, 2023 and the results of its activities and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Alliance to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Change in Accounting Principle

As discussed in Note 2 to the financial statements, the Alliance has changed its method of accounting for operating leases as of July 1, 2022 due to the adoption of ASU 2016-02, Leases (Topic 842). Our opinion is not modified with respect to that matter.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Alliance's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements, as a whole, are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit
 procedures that are appropriate in the circumstances, but not for the purpose of expressing
 an opinion on the effectiveness of the Alliance's internal control. Accordingly, no such
 opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the combined financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, which raise substantial doubt about the Alliance's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Alliance's 2022 fiscal year financial statements, and our report dated December 14, 2022 expressed an unmodified opinion on those audited financial statements. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2022, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Cooke Dileser Sile Gity ! Donnelly LLP

Statement of Financial Position

Assets

		Jui	ne :	30
		2023		2022
Current assets				
Cash and cash equivalents	\$	1,456,831	\$, ,
Investments, at fair value		32,664,670		25,996,440
Accounts receivable, net		1,336,233		1,159,824
Contributions receivable – current, net		2,228,754		2,447,076
Prepaid expenses, deposits and other		407,538		<u>260,338</u>
Total current assets		38,094,026		36,665,593
Contributions receivable – long-term, net		2,106,137		3,203,029
Right-of-use asset, operating lease		42,312		-
Property and equipment, at cost, net		566,682		319,114
Security deposits		121,788		128,509
Total assets	\$	40,930,945	\$	40,316,245
Liabilities and Net Asso	ets			
Current liabilities				
Accounts payable and accrued expenses	\$	1,489,196	S	2,031,771
Deferred revenue		1,326,708		1,030,770
Current portion of operating lease		19,278	_	
Total current liabilities		2,835,182		3,062,541
Operating lease, net of current portion	_	23,034		
Total liabilities		2,858,216		3,062,541
Net assets				
Without donor restrictions				
Operating		663,770		656,173
Board-designated endowment fund		22,856,818	_	22,442,119
Total net assets without donor restrictions		23,520,588	_	23,098,292
With donor restrictions				
Temporary donor restrictions		12 007 504		11 010 704
Programs Endowment fund		12,067,594		11,810,784
		650,764	_	510,845
Total net assets temporary donor restrictions Perpetual donor restrictions – endowment fund		12,718,358 1,833,783	_	12,321,629 1,833,783
-			_	
Total net assets	_	38,072,729	_	37,253,704
Total liabilities and net assets	<u>\$</u>	40,930,945	\$	40,316,245

See notes to financial statements.

Statement of Activities
Year Ended June 30, 2023
(with Summarized Comparative Information for the Year Ended June 30, 2022)

With Denor restrictions Perpetual Pe					2023					2022
Perpetation						With Donor	restrictions			
According the control of the contr								Perpetual Donor		
Trial Programs P		Wi	thout Donor Rest	rictions	Tempora	ry Donor Rest	rictions	Restrictions		
1,00,000 2,521,560 1,00,000 2,531,560 1,72,459 1,72,459 1,70,000 1,72,459 1,70,000 1,72,459 1,70,000 1,72,459 1,70,000 1,72,459 1,70,000 1,72,459 1,70,000 1,72,459 1,70,000 1,72,459 1,70,000 1,72,459 1,70,000 1,72,459 1,70,000 1,72,459 1,70,000 1,72,459 1,70,000 1,72,459 1,72,499 1,72,49	Connected and votions	Onersting	Fndowment	Total		dowment	Total	Fadowment	Total	Total
1,2,21,565 1,0,000 2,231,569 1,74,990 1,74,990 1,74,990 1,70,243 1,70,24	Current Cream	- Tarana			Ē					
1,27,70 2,56,445	objektivale Individuale	0951250	10.000	2 531 560	2 000 YEL		734 990	1		\$ 11.429.632
Productions 947,770 947,780 947,883 948,883	IIIOIVI(IIAIS	₹00°,12°,2 €	10,000	90C,15C,2		9	066-67	1	n"	7
warmachious 347,883 347,883 347,883 147,839 172,439 1420,022 warmachious Averment 403,175 403,175 403,175 140,175 140,239 143,339 143,339 142,002 A containing warmach contracts A containing warmach contracts A containing warmach A containi	Corporations	422,770	1	422,770	376,445		376,445	r	799,215	663,381
wormment 403,175 405,175 146,359 146,359 146,359 146,359 146,359 146,359 146,359 146,359 146,359 146,359 146,359 146,359 146,359 146,359 146,359 146,359 146,359 146,359 146,359 146,379 146,379 146,379 146,379 146,379 146,379 146,379 146,379 146,371 146,379 146,371 146,379 146,371 146,379 146,371 146,379 146,371 146,379 146,378 146,378 146,378 146,378 146,379 146,379 146,379 146,379 146,379 146,379 146,379 146,379 146,379 146,379 <	Foundations	347,583	•	347,583	772,439	1	772,439	•	1,120,022	581,419
August A	Governmenti	ı	1	1	148,359	•	148,359	1	148,359	353,713
residenciating events – use of direct costs 378,155 7.5,500 450,695 producting events – use of direct costs 3,496,438 (1,455,210) 1,942,228 (1,451,222) (1,451,222) (1,451,222) read support 7,571,729 (1,455,210) 6,05,520 256,510 (95,305) 161,505 6,188,022 residence for the restrictions and designation outlands 4,920 645,359 6,0279 6,0378 6,3718 (5,738 7,2403 sterest and dividends 44,409 44,401 44,401 44,401 1,146,477 1,146,477 1,146,477 rest and dividends 7,597,401 1,314,021 1,314,021 1,146,677 1,34,031 1,146,677 1,455,487 1,445,487 rest and dividends 1,247,404 4,4469 9,552,341 1,446,677 1,546,477 1,445,487 1,445,487 1,445,487 1,445,487 1,445,487 1,445,487 1,446,99 1,552,234 1,445,487 1,445,487 1,445,487 1,445,487 1,445,487 1,445,487 1,446,99 1,552,524 2,552,524 <t< td=""><td>Government $-$ in kind goods and services</td><td>403,175</td><td>•</td><td>403,175</td><td>1</td><td>1</td><td>•</td><td>•</td><td>403,175</td><td>448,589</td></t<>	Government $-$ in kind goods and services	403,175	•	403,175	1	1	•	•	403,175	448,589
Total support contracts and designations 3,498,438 (1,555,210) 1,945,222 (1,847,923) (195,365) (1,947,223) (1,947,	Fundraising events – net of direct costs	378,195	•	378,195	72,500		72,500		450,695	444,373
Total support Tital state	Net assets released from restrictions and designations	3,498,438	(1.555.210)	1.943,228	(1.847.923)	(95,305)	(1.943,228)	٠	1	•
treatized and construction contracts (577,129	Total support	7,571,730	(1.545,210)	6,026,520	256.810	(95,305)	161,505		6.188,025	13,921,107
life, 477 life,										
leg rentals and fees	Design and construction contracts	1,161,477	F	1,161,477	1	•	•	ı	1,161,477	711,179
leaved and dividends 14,920	Sales, rentals and fees	6,377,129	1	6,377,129		,	t	1	6,377,129	5,991,418
171466 171,469 171,469 171,469 171,469 171,469 171,469 171,469 171,469 171,469 171,469 171,466 171,4	Interest and dividends	14,920	645,359	660,279	•	63,758	63,758	•	724,037	771,577
Total revenue Total revenue T.597.401 1.959.909 9.527.310 2.35.224 2.35.224 2.35.224 2.97.234 1.5980.539 1.99919 396.729 1.5980.539 1.257.643 1.	Net realized and unrealized gain (loss)	(529)	1,314,550	1,314,021		171,466	171,466	ı	1,485,487	(3,577,538)
Total support and revenue 7597,401 1,595,209 9,557,310 235,224 235,224 2,592,534 Total support and revenue 1,516,2131 414,699 1,583,839 2,56,810 139,919 396,729 15,980,559 1 In services 2,768,208 2,768,208 2,768,208 2,768,208 2,768,208 2,768,208 2,768,208 2,768,208 2,768,208 1,257,643 2,768,208 1,257,643 2,217,73 2,221,723 2,221,723 2,221,723 2,221,723 2,221,723 2,221,723 2,221,723 2,221,723 2,221,723 2,221,723 2,221,723 2,221,723 2,221,723 2,221,723 2,221,723 <td< td=""><td>Other</td><td>44,404</td><td>•</td><td>44,404</td><td></td><td>,</td><td>i</td><td>•</td><td>44,404</td><td>•</td></td<>	Other	44,404	•	44,404		,	i	•	44,404	•
Total support and revenue LSAGA181	-	7,597,401	1,959,909	9.557,310	 •	235,224	235,224	-	9,792,534	3,896,636
m services 2,768,208 2,768,208 2,768,208 2,768,208 2,768,208 2,768,208 2,768,208 2,768,208 2,21,773 2,20,1773 2,20,96,71 2,099,671 2,09	Total support and revenue	15,169,131	414.699	15.583,830	256.810	139,919	396,729	1	15,980,559	17,817,743
2,768,208 2,768,208 1,257,643 1,257,733 1,247,295 1,24										
2,768,208 2,768,208 - 2,768,208 - - 2,768,208 1,257,643 - 1,257,643 - - 2,768,208 - - 2,768,208 1,257,643 - 1,257,643 - - - 2,768,208 - 1,257,643 - - 2,521,773 - - 2,521,773 - - 2,099,671 - - 2,099,671 - - 2,099,671 - - 2,099,671 - - 2,099,671 - - 2,099,671 - - 2,099,671 - - 2,099,671 - - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 1,635,911 - - 1,635,911 - - 1,635,911 - - 1,635,911 - - 1,635,911 - - - 1,635,911 - - - 1,635,911 - - - - -	Program services									
1,257,643 1,257,643 1,257,643 1,257,643 1,257,643 1,257,643 1,257,643 1,257,643 1,257,643 1,257,643 1,257,643 1,257,643 1,257,643 1,257,743 1,247,295 1,24	Field operations and woodlands	2,768,208	1	2,768,208		1	ı	1	2,768,208	2,149,874
strong strong	Public and educational programs	1,257,643	•	1,257,643	1	•	Ī	•	1,257,643	1,062,165
nn 2,099,671 - 2,099,671 - 2,099,671 - 2,099,671 - 2,099,671 - 2,099,671 - 2,099,671 - 2,099,671 - 2,099,671 - 2,099,671 - 2,099,671 - 2,099,671 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,329 - 2,178,328 - - 2,178,329 - 2,178,329 - - 2,178,329 - - 2,178,329 - - - 2,178,329 -<	Visitor services and events	5,221,773	ı	5,221,773		r	İ	1	5,221,773	4,283,936
ative 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 16,635,911 - 16,63	Design and construction	2,099,671	•	2,099,671	-	•		•	2,099,671	1.597.552
ative 2,178,328 - 2,178,328 - 2,178,328 - 2,178,328 - 1,635,911 - 1,635,732 -	Total program services	11,347,295		11.347,295	•	t	, 		11.347.295	9,093,527
ative 2,178,328 -	Supporting activities									
ing activities 1.635,911 - 1.6	General and administrative	2,178,328	1	2,178,328	•		•	•	2,178,328	1,500,843
ing activities 3,814,239 - 3,814,239 - 3,814,239 - 3,814,239 - 15,161,534 - 15,161,544 - 15,161,	Fundraising	1,635,911	-	1.635,911	•	•	•	1	1,635,911	1,541,704
et assets	Total supporting activities	3,814,239		3,814,239	-	3	•		3,814,239	3,042,547
et assets 7,597 414,699 422,296 256,810 139,919 396,729 - 819,025	Total expenses	15,161,534		15,161,534	-	•	·	•	15,161,534	12,136,074
656.173 22,442,119 23,698.292 11,810,784 510,845 12,321,629 1,833,783 37,253,704	Increase in net assets	7.597	414,699	422,296	256,810	139,919	396,729	T	819,025	5,681,669
a deposit a contract a parallel a typinal a programme a programme a programme a contract a	Net assets, beginning of year	656.173	22,442,119	23,098,292	11.810,784	510.845	12.321,629	1,833,783	37,253,704	31,572,035
A DOMEST A SECURITY OF THE PROPERTY OF THE PRO	Mak soons to see a second of second	022 199	3 818 956 818 6		2 PG 2 290 C1	9 79L 059	12 718 358	2 1834 784 5		FULESCLE 3

See notes to financial statements.

Statement of Functional Expenses
Year Ended June 30, 2023
(with Summarized Comparative Information for the Year Ended June 30, 2022)

					2023					2022
		Pro	Program Services	s	,	das	Supporting Activities	ies		
	Field									
	Operations and	Public and Educational	Visitor Services	Design and	Total Program	General and Admini-	Direct Cost of Special			
	Woodlands	Programs	and Events	Construction	Services	strative	i	Fundraising _	Total	Total
Salaries and wages	\$ 1,563,922 \$		3 1,848,052	S 933,381 §	5,183,927	\$ 903,014 \$	6,518 5	716,349 \$	808,808,9	\$ 5,892,650
Payroll taxes and fringe benefits	341,040	169,552	378,178	221,132	1,109,902	218,960	517	162,509	1,491,888	1,336,346
Professional fees	350,571	132,808	966,992	362,199	1,812,570	306,675	501,186	466,163	3,086,594	2,363,058
Construction	119,386	•	•	528,625	648,011	1	ı	•	648,011	191,587
Cost of goods sold	•	•	49,571	1	49,571	•		•	49,571	54,304
Supplies and equipment	294,083	68,941	248,737	34,779	646,540	101,964	23,440	112,540	884,484	718,550
Printing and postage	1,440	5,298	1,786	453	8,977	371	2,971	89,585	101,904	104,225
Fees and interest	1,647	176	529,410	Ś	531,238	9,955	730	49,908	591,831	563,635
Insurance	t	5,741	276,551	15,657	297,949	114,430	•	,	412,379	320,728
Facilities costs	48,091	11,528	847,207	381	907,207	19,194	ı	1	926,401	815,870
Other costs	3,193	21,691	62,092	3,034	90,010	252,300	114,808	38,759	495,877	387,617
Depreciation	44,835	3,336	13,197	25	61,393	8,465	,	86	956,69	43,728
Loss on write-off of property and equipment	1	•	•	1	r	243,000	-	1	243,000	•
Total expenses	2,768,208	1,257,643	5,221,773	2,099,671	11,347,295	2,178,328	650,170	1,635,911	15,811,704	12,792,298
Less: expenses deducted directly on the statement of activities	•		,	,	•	•	(650,170)	•	(650,170)	(656,224)
Total expenses reported by function on the statement of activities	\$ 2,768,208 \$ 1,257,643		\$ 5,221,773 \$ 2,099,671		11,347,295	\$ 11,347,295 \$ 2,178,328 \$,	\$ 1,635,911 \$	\$ 15,161,534	\$ 12,136,074

See notes to financial statements.

Statement of Cash Flows

	Year 1 Jun	Ended e 30
	2023	2022
Cash flows from operating activities		
Increase in net assets	S 819,025	\$5,681,669
Adjustments to reconcile increase in net assets to net cash provided by operating activities		
Contributions restricted to permanent endowment	-	(30,272)
Depreciation	69,956	43,728
Loss on write-off of property and equipment Net realized and unrealized (gain) loss on	243,000	u
investments	(1,485,487)	3,577,538
Donated securities	(548,062)	(649,712)
Proceeds from sale of donated securities (Increase) decrease in assets	547,535	641,905
Accounts receivable, net	(176,409)	(82,246)
Contributions receivable, net	1,315,214	(2,821,481)
Prepaid expenses, deposits and other	(147,200)	(110,515)
Security deposits	6,721	(19,895)
Increase (decrease) in liabilities		
Accounts payable and accrued expenses	(542,575)	257,363
Deferred revenue	<u>295,938</u>	<u>(86,786</u>)
Net cash provided by operating activities	<u>397,656</u>	6,401,296
Cash flows from investing activities		
Purchase of property and equipment	(560,524)	(186,915)
Purchase of certificates of deposit	(12,171,200)	-
Redemption of certificate of deposit	600,000	-
Purchases of investments	(1,062,838)	(927,311)
Proceeds from sale of investments	923,507	757,840
Net change in cash and equivalents	<u>6,528,315</u>	<u>(1,730,000</u>)
Net cash (used in) investing activities	(5,742,740)	(2,086,386)
Cash flows from financing activities Contributions restricted to permanent endowment		30,272
Net increase (decrease) in cash and cash equivalents	(5,345,084)	4,345,182
Cash and cash equivalents, beginning of year	6,801,915	2,456,733
Cash and cash equivalents, end of year	<u>\$1,456,831</u>	\$6,801,915

Notes to Financial Statements June 30, 2023

Note 1 – Nature of organization

In partnership with the City of New York and the community, Prospect Park Alliance, Inc. (the "Alliance") restores, develops and operates Prospect Park for the enjoyment of all by caring for the natural environment, preserving historic design and serving the public through facilities and programs. On June 27, 2017, the Alliance entered into an agreement for the operation and management of Prospect Park with the New York City Department of Parks and Recreation for a ten year term which may be renewed for two additional five year terms. The Alliance relies on support from individuals, corporations, foundations and government to deliver the following:

- Field operations and woodlands Maintaining and conserving Prospect Park's 585 acres of natural and designed landscape, particularly its 100 acres of woodlands.
- Public and educational programs Delivering programs, activities, outreach and exhibits that enhance the public's enjoyment of Prospect Park and increase understanding of the park as a designed landscape and a natural environment.
- Visitor services and events Serving visitors to Prospect Park through recreational attractions, such as the Carousel, Boathouse, Tennis Center and the LeFrak Center. Additionally, the Alliance partners with the City of New York to oversee permitted events throughout the year.
- Design and construction Designing and supervising the construction of restoration and improvement projects in Prospect Park.

Note 2 – Summary of significant accounting policies

Net assets

Net assets without donor restrictions consist of amounts that can be spent at the discretion of the Alliance. Net assets with temporary donor restrictions consist of contributions that are restricted by the donor for a specific purpose or pertain to future periods. Net assets with perpetual donor restrictions consist of contributions that are restricted by the donor in that the principal must remain in perpetuity but that the investment return earned on such funds may be spent in accordance with the donor's terms.

Cash equivalents

The Alliance considers highly liquid assets with original maturities of 90 days or less to be cash equivalents, unless such assets are held as part of its investment strategy in which case these assets are included in investments.

Notes to Financial Statements (continued) June 30, 2023

Note 2 – Summary of significant accounting policies (continued)

Investments

The fair value of the investments is based on publicly quoted market prices. Interest, dividends, net realized and unrealized gains and losses on investments are allocated between net assets without donor restrictions and net assets with temporary donor restrictions.

Fair value measurements

For assets measured at fair value on a recurring basis as of June 30, 2023, accounting principles generally accepted in the United States of America require quantitative disclosures about the fair value measurements separately for each major class of assets. The Alliance's investments have all been classified in the highest level of the hierarchy (Level 1). Their quoted prices are in active markets for identical assets.

Allowance for doubtful accounts

As of June 30, 2023, the Alliance has an allowance for doubtful accounts of approximately S117,000 for any potentially uncollectible accounts and contributions receivables. Such estimate is based on management's experience, the aging basis of the receivables, subsequent receipts and current economic conditions.

Collections of historical interest

The Alliance maintains collections of historic reference materials and 18th and 19th century objects. Consistent with the practices of many other not-for-profit organizations, the value of the Alliance's collections is not reflected in the statement of financial position. Purchases of items are expensed in the year that the items are acquired.

Contributions

The Alliance reports contributions as donor restricted support if they are received with donor stipulations that limit the use of the donated assets. When a donor stipulation expires, net assets with temporary donor restrictions are reclassified to net assets without donor restrictions and reported in the statement of activities as net assets released from restrictions. Donated securities are recorded at the fair value on the date of donation.

Sales, rentals and fees

Sales, rentals and fees revenues are recognized when services are performed. Certain sales, rentals and fees revenues are recognized over the term of the service and the uncarned portion is reflected as deferred revenue.

Design and administrative fees

To cover various design, general and administrative expenses, the Alliance charges certain funds a one-time design or administrative fee, where permitted.

Notes to Financial Statements (continued) June 30, 2023

Note 2 – Summary of significant accounting policies (continued)

In-kind goods and services

The Alliance receives in-kind goods and services that are an integral part of its activities and would have had to be purchased by the Alliance if they had not been donated and are therefore reflected on the statement of activities. The goods and services were recorded at the fair value based on what it would have cost the Alliance to purchase them independently. The in-kind goods and services consisting of salaries and related expenses of \$355,968, supplies of \$17,207 and equipment rental of \$30,000 totaled \$403,175 for the 2023 fiscal year.

Board members and other individuals volunteer their time and perform a variety of tasks that assist the Alliance in carrying out its programs. These services do not meet the criteria to be recorded and have not been included in the financial statements.

<u>Functional expenses</u>

The costs of providing the various programs and other activities have been summarized on a functional and natural basis. Accordingly, certain costs have been allocated between the program services and supporting activities benefited. Those costs include depreciation, the President's office, personnel expenses for two Vice Presidents, and the marketing department. Depreciation is allocated to programs based on asset utilization; the President's office is allocated based on time spent; personnel expenses for two Vice Presidents are allocated between departments supervised; the costs of the marketing department are allocated to programs and activities based on the time spent and on which functional area the expenses relate to.

Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results could differ from these estimates.

Concentrations of credit risk

The Alliance's financial instruments that are potentially exposed to concentrations of credit risk consist of cash, cash equivalents, investments and receivables. The Alliance places its cash and cash equivalents with what it believes to be quality financial institutions and invests in mutual funds. At times, cash balances were in excess of the FDIC insurance limit. However, the Alliance has not experienced any losses in these accounts to date. Investments are exposed to various risks such as interest rate, market volatility, liquidity and credit. Due to the level of uncertainty related to the foregoing risks, it is reasonably possible that changes in these risks could materially affect the fair value of the investments reported in the statement of financial position at June 30, 2023. The Alliance routinely assesses the financial strength of its cash, cash equivalents and investment portfolio. The Alliance's management monitors the collectability of receivables. As a consequence, concentrations of credit risk are limited.

Notes to Financial Statements (continued) June 30, 2023

Note 2 – Summary of significant accounting policies (continued)

Comparative financial information

The financial statements include certain prior-year summarized comparative information in total but not by net asset class or functional classification. Such information does not include sufficient detail to constitute a presentation in conformity with accounting principles generally accepted in the United States of America. Accordingly, such information should be read in conjunction with the Alliance's financial statements for the year ended June 30, 2022 from which the summarized information was derived.

New accounting standard

Effective July 1, 2022, the Alliance adopted FASB ASC 842, Leases. The new standard establishes a right of use ("ROU") model that requires a lessee to record a ROU asset, which represents the right to use a respective asset for the lease term, and a lease liability on the statement of financial position at the present value of the remaining future payments due under the lease. In connection with the adoption of FASB ASC 842, the Alliance has recognized a ROU asset and operating lease liability of \$58,219 as of July 1, 2022. The Alliance has elected to use a risk-free rate to discount its office lease to its net present value. The Alliance has elected not to record leases with a term of 12 months or less on the statement of financial position.

Subsequent events

The Alliance has evaluated events and transactions for potential recognition or disclosure through November 3, 2023, which is the date the financial statements were available to be issued.

Note 3 – Liquidity and availability of financial assets

The Alliance's cash flows are subject to seasonal fluctuations due to the timing of collection of contributions and other revenue.

As of June 30, 2023, financial assets available within one year of the statement of financial position date for general expenditures were as follows:

Cash and cash equivalents	\$	1,456,831
Investments	+	32,664,670
Accounts receivable, net		1,336,233
Contributions receivable, net		2,228,754
Sub-total		37,686,488
Less: Net assets with perpetual donor restrictions		(1,833,783)
Total	S	35,852,705

Notes to Financial Statements (continued) June 30, 2023

Note 4 – Investments

The following is a summary of the investments held by the Alliance as of June 30, 2023:

	<u> Fair Value</u>
Certificates of deposit	\$ 11,571,200
Balanced Index Mutual Fund	21,093,470
Total	<u>S 32,664,670</u>
Consists of:	
Endowment funds	\$ 25,341,365
Operating and programs	7,323,305
Total	<u>S 32,664,670</u>

Note 5 - Contributions receivable, net

Contributions receivable are unconditional promises to make donations to the Alliance. The Alliance discounts its receivables to their present value using a rate of 3.55%, including the receivables due within one year. Contributions receivable are expected to be received as follows:

	 <u>Amount</u>
Due within 1 year, net	\$ 2,274,158
Due within 1 to 5 years	 2,291,420
Sub-total	4,565,578
Less amount to reduce contributions receivable	
to their present value (discount rate – 3.55%)	 (230,687)
Total	\$ 4,334,891

Note 6 – Property and equipment

The Alliance capitalizes property and equipment items above \$1,000 and with a useful life greater than one year. Depreciation is being provided on the straight-line method over the estimated useful lives of the assets, which range from three to thirteen years.

Assets donated with explicit restrictions regarding their use and contributions of eash that must be used to acquire property and equipment are reported as support with temporary donor restrictions. Such contributions are reclassified to net assets without donor restrictions when they are utilized to acquire property and equipment and those assets are placed into service.

Consistent with a directive from the City of New York and practices of other similar organizations, the cost of all improvements made to property owned by the City of New York is expensed by the Alliance in the year that such costs are incurred. All design and construction costs are also expensed in the year they are incurred except where a property is licensed to the Alliance by the City of New York under terms of an agreement.

Notes to Financial Statements (continued) June 30, 2023

Note 6 – Property and equipment (continued)

A summary of the property and equipment and the accumulated depreciation as of June 30, 2023 is as follows:

	 Cost		ecumulated epreciation	Ne	value
Tennis Center	\$ 3,728,892	S	3,728,892	\$	-
Furniture, fixtures and equipment	1,534,740		1,290,012		244,728
Construction in progress	 321,954				321,954
Total	\$ 5,585,586	S	5,018,904	\$	566,682

During the 2023 fiscal year, fully depreciated property and equipment totaling S220,402 were removed from the accounts of the Alliance. In addition, during the 2023 fiscal year, the Alliance identified assets within construction in progress that were no longer going to be used totaling S243,000. These assets were removed from the accounts of the Alliance.

Note 7 – Line of credit

The Alliance has a revolving line of credit agreement with JP Morgan Chase Bank which provides for a principal amount of \$500,000, an interest rate of 1% per annum above the prime rate and is secured by a security interest on all business assets. As of June 30, 2023, no amounts were outstanding under the line of credit.

Note 8 – Permit and licensing fees

The Alliance has a licensing agreement with the City of New York to operate a year-round tennis facility at the Parade Ground. The agreement requires minimum annual payments as outlined in the agreement and terminates on October 2035, after which the Alliance and the City of New York may agree to renew the licensing agreement for up to three additional one-year terms. It is the Alliance's intention to request such extensions.

The Alliance has a licensing agreement with the City of New York to operate the Park's historic Carousel. The agreement requires an annual payment as outlined in the agreement and is up for renewal on July 17, 2025.

The Alliance has a permit from the City of New York for the management and operation of a café at the Picnic House. The permit commenced in August 2013 and is up for renewal on July 17, 2025.

In January 2014, the Alliance entered into a licensing agreement with the City of New York for the operation and maintenance of the LcFrak Center at Lakeside (the "LeFrak Center") in Prospect Park. The agreement is up for renewal on July 17, 2025. As provided under this agreement, the Alliance has entered into a sublicense agreement with an independent contractor for the operation and maintenance of the LeFrak Center. The 15-year sublicense agreement provides for certain financial conditions and fees payable to the Alliance. The revenue and expenses from the operation and maintenance, including all related taxes, are reflected separately in the books and records of the independent contractor, and not those of the Alliance.

Notes to Financial Statements (continued) June 30, 2023

Note 8 - Permit and licensing fees (continued)

The Alliance has a licensing agreement (referred to as a "Concessions Agreement") with the City of New York to operate various food concessions, special events, short-term facility agreements and catering services in Prospect Park. The agreement requires no minimum annual payments as outlined in the agreement and will be up for renewal on June 27, 2027.

All agreements are terminable at will by the Commissioner of the Department of Parks and Recreation of the City of New York. Fees payable to the City of New York under these permits and agreements totaled \$388,232 during the 2023 fiscal year. The aforementioned fees paid are subject to review and audit by the Commissioner of the Department of Parks and Recreation of the City of New York. Minimum annual fee payments required under these agreements for future years as of June 30, 2023 are as follows:

Fiscal year	 Amount
2024	\$ 400,354
2025	407,173
2026	414,117
2027	421,189
2028	428,391
2029 and thereafter	 3,085,856
Total	\$ 5,157,080

Note 9 – Net assets with temporary donor restrictions

The following is a summary of the activity of the net assets with temporary donor restrictions for the year ended June 30, 2023:

	Balance June 30,				Net Investment		Net Assets	Balance June 30,
	2022	_	Support	_	Activity	_	Released	2023
Programs								
Field operations and								
woodlands	\$ 67,500	\$	397,936	\$		S	(405,168)	\$ 60,268
Public and educational								
Programs	50,804		714,658		-		(465,098)	300,364
Visitor services	894,159		36,032				(37,000)	893,191
Design and construction	45,376		-		-		-	45,376
Lakeside Campaign	353,074		-		-		-	353,074
Campaign for Prospect Park*	10,172,370		690,152		-		(759,649)	10,102,873
Time restrictions	 227,501		<u> 265,955</u>			_	(181,008)	312,448
Total	11,810,784		2,104,733		-		(1,847,923)	12,067,594
Endowment								
Unspent investment return carned on perpetual donor								
restricted endowment fund	 510,845				235,224	,	(95.305)	650,764
Total	\$ 12,321,629	\$	2,104,733	\$	235.224	\$	(1,943,228)	\$ 12,7 <u>18,358</u>

^{*} In 2020, the Alliance launched the Campaign for Prospect Park with the goal of growing the Alliance's annual operating support, increasing the Alliance's endowment and securing funding for the renovation of the Vale in the Park's northeast corner.

Notes to Financial Statements (continued) June 30, 2023

Note 10 – Endowments

The Alliance's policy is to diversify investments to provide a balance that will enhance total return while avoiding undue risk concentration in any single asset class or investment category, and the goals of this investment policy are to provide a secure and dependable investment return for appropriation to the operating budget, protect historic dollar value of the funds and provide sufficient liquidity to accommodate foreseeable appropriations.

The Alliance has a policy of transferring the investment income generated from its funds with perpetual donor restrictions to funds with temporary donor restrictions and has adopted a spending policy where income may be appropriated from the restricted and board designated endowment funds to meet the expenditure needs of the Alliance. The annual appropriation is determined using a 20 quarter trailing average asset value of the Funds and the Alliance's Board approved an appropriation of 4.5% of this average asset value for the year ended June 30, 2023. During the 2023 fiscal year, the Alliance transferred \$823,500 from the board-designated endowment fund to the operating fund to cover the 2023 fiscal year deficit. Such amount is included in the net assets released/transferred total of \$(1,555,210) below.

The following is a summary of the activity of the Alliance's endowment funds for the year ended June 30, 2023:

		Balance June 30,		apport and Net avestment		Net Assets	Balance June 30,
Program/Purpose	_	2022	_	Activity	_	Released	2023
Without donor restrictions - board-designated	\$	22,442,119	<u>\$</u>	<u>1,969,909</u>	S	(1,555,210) \$	22,856,818
Temporary donor restrictions							
Woodlands Fund		256,357		111,193		(52,956)	314,594
Parade Ground Fund		85,902		33,618		-	119,520
Tennis Scholarship Fund		-		-		-	B
Board designated time restricted		141,098		66,777		(32,549)	175,326
Arboriculture Fund	_	27,488		23,636		(9,800)	41,324
Total	<u>S</u>	510,845	\$	235,224	<u>S</u>	(95,305)\$	650,764
Perpetual donor restrictions							
Woodlands Fund	S	810,272	\$	-	S	\$	810,272
Parade Ground Fund		225,000		-			225,000
Campaign for Prospect Park FY21-27		100,319		-		-	100,319
The LeFrak Center Maintenance Fund		500,000		-		-	500,000
Arboriculture Fund	_	198,192	_		_		198,192
Total	<u>\$_</u>	1,833,783	<u>S</u>		<u>\$</u>	- \$	1,833,783
Total Endowment Funds	<u>S</u>	24,786,747	\$	2,205,133	\$	(1,650,515)\$	25,341,365

Notes to Financial Statements (continued) June 30, 2023

Note 11 – Retirement plan

The Alliance maintains a defined contribution retirement plan under Section 403(b) of the Internal Revenue Code. Employees of the Alliance become eligible to participate in the plan when they have completed two years of service at the Alliance and are 21 years of age. Once an employee is in the plan, the employee is immediately vested. The Alliance contributes an amount equal to 2% of each eligible employee's compensation to the plan. Contributions totaled \$85,708 during the 2023 fiscal year.

Note 12 – Litigation

The Alliance is currently involved in a number of legal proceedings arising in the ordinary course of business. The Alliance believes it has defenses for these proceedings and is vigorously defending the actions. In the opinion of management, after consultation with outside legal counsel, the final disposition of these matters will not have a material effect on the Alliance's financial statements.

In certain of the above proceedings, the Alliance has been notified by the City of New York Law Department that it will defend the Alliance and pay on its behalf any judgment arising out of the proceedings.

Note 13 - Tax status

The Alliance is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code (the "Code"). In addition, the Alliance has been determined by the Internal Revenue Service to be a publicly supported organization, and not a private foundation, within the meaning of Section 509(a)(1) of the Code.